

## Demonstrated Experience NOFA #007

*This section requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, for example, community partnerships and services; history of organization; number of years in business; number of years of experience providing the types of services sought by this NOFA #007; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; the level of technical experience in providing the types of services sought by this NOFA #007.*

Casey Mutual Telephone Company has provided essential telecommunications services to portions of Guthrie and Adair Counties since the company was formed in 1917. General Manager John Breining has been with Casey Mutual for 27 years.

Casey Mutual built fiber-to-the-node in the rural areas of the Casey exchange beginning in late 1990s and completed in 2005. This allowed all Casey customers to be eligible for high-speed DSL service. The company soon recognized customer demand was outgrowing what DSL could offer, so in 2013 it launched a fiber-to-the home project in the Casey exchange.

In 2017, the company began its Adair exchange CLEC fiber to the home project and was completed in 2020 with building out the entire rural Adair exchange. Casey Mutual is currently overbuilding the city of Adair with fiber to the home and should be complete by end of 2021.

Casey Mutual was a successful applicant under NOFA #006 of the Empower Rural Iowa Broadband Grant Program with construction of those funded areas beginning in 2022.

Casey Mutual utilizes Oak Hill Consulting of Minnesota for engineering work. Oak Hill has worked with dozens of independent telecommunications companies for over 40 years. Casey Mutual utilizes its own employees for most of its construction projects but utilizes contractors when needed for larger projects. Casey Mutual has an excellent reputation for reliability and customer service among the homes and businesses it serves.